

GUWAHATI SMART CITY LTD.

(Formerly Guwahati Smart City Development Agency Ltd.)

(CIN U45309AS2016SGC017403)

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SPV/GSCL/DEV/55/2017/Pt-1/397

Date: 11/09/2020

ADDENDUM No.14

Amendment to clause 3.6.1 of Vol-1 of RFP

Tender Title: “System Integrator Design Engineering Supply Installation Erection Testing and Commissioning including O & M for a period of five years for city surveillance and Integrated Command and Control Centre in Guwahati”

Tender No: SPV/GSCL/DEV/55/2017/396

Tender ID: 2020_GSCT_17942_1

Tender Published Date: 12-06-2020

This addendum is being issued for Amendment to Clause 3.6.1 of Volume -1 of the RFP for the above mentioned tender. The intending bidders are requested to take note of the following changes and accordingly shall have to submit the tender.

Statement showing the amendments to the existing clause in tender volume is published online.

-Sd-
Managing Director
Guwahati Smart City Limited

Addendum – XIV
Amendment to clause 3.6.1 of Vol 1 of RFP

1.0 Technical Evaluation Framework

The Bidder's technical solution proposed in the Technical Evaluation bid shall be evaluated as per the evaluation criteria in the following table.

Section No.	Evaluation Criteria	Total Marks
A.	Sole bidder/Consortium Profile	8
B.	Sole bidder/Consortium Project Experience	32
C.	Approach, Methodology, Project Presentation & POC	50
D.	Proposed resources	10
Overall Technical Score Total		100

Important: Qualification criteria for technical evaluation and progression to commercial evaluation stage.

Only the bidders who get an Overall Technical score of 70% or more will qualify for commercial evaluation stage. Failing to secure minimum marks shall lead to technical rejection of the Bid.

Note: Authority (or a nominated party) reserves the right to check/validate the authenticity of the information provided in the Pre-qualification and Technical Evaluation criteria and the requisite support must be provided by the Bidder.

The following sections explain how the Bidders shall be evaluated on each of the evaluation criteria.

Technical Bid Criteria & Evaluation

S. No.	Criteria Category	Evaluation Criteria Details	Max Marks allotted	Supporting Documents required										
A	Bidder Profile (Max. 8 marks)													
A1	Annual Turn Over	<p>Average annual turnover of Sole bidder or Consortium in 2016-17, 2017-18,2018-19 Marks shall be allotted as given below</p> <table border="1"> <thead> <tr> <th>Average turnover (INR)</th> <th>Marks</th> </tr> </thead> <tbody> <tr> <td>More than 400 Cr.</td> <td>3</td> </tr> <tr> <td>>300 Cr. To <=400 Cr.</td> <td>2</td> </tr> <tr> <td>>200 Cr. To <=300 Cr.</td> <td>1</td> </tr> </tbody> </table>	Average turnover (INR)	Marks	More than 400 Cr.	3	>300 Cr. To <=400 Cr.	2	>200 Cr. To <=300 Cr.	1	03	<p>Sole Bidder or consortium</p> <p>Certificate from the Statutory Auditor/ CA on annual turnover details for financial years 2016-17, 2017-18, 2018-19</p>		
Average turnover (INR)	Marks													
More than 400 Cr.	3													
>300 Cr. To <=400 Cr.	2													
>200 Cr. To <=300 Cr.	1													
A2	Manpower	<p>Full time employee (FTE) on payroll of sole bidder or lead bidder (in case of consortium) working in the business unit providing "specific business areas" as mentioned in the above criteria as on date of release of RFP.</p> <p>Marks shall be allotted as given below:</p> <table border="1"> <thead> <tr> <th>Number of FTE</th> <th>Marks</th> </tr> </thead> <tbody> <tr> <td>>500 FTE</td> <td>5</td> </tr> <tr> <td>>400 FTE to <=500 FTE</td> <td>4</td> </tr> <tr> <td>>300 FTE to <=400 FTE</td> <td>3</td> </tr> <tr> <td><=300 FTE</td> <td>2</td> </tr> </tbody> </table>	Number of FTE	Marks	>500 FTE	5	>400 FTE to <=500 FTE	4	>300 FTE to <=400 FTE	3	<=300 FTE	2	05	<p>Sole Bidder or consortium</p> <p>Certificate from the Head of HR Department or equivalent on bidding entity's letter head countersigned by authorized signatory for this bid holding written special power of attorney on stamp paper</p>
Number of FTE	Marks													
>500 FTE	5													
>400 FTE to <=500 FTE	4													
>300 FTE to <=400 FTE	3													
<=300 FTE	2													

Project Experience (32 marks)												
B												
S. No.	Criteria Category	Evaluation Criteria Details	Max Marks allotted	Supporting Documents required								
B1	Surveillance Projects (Bidder criteria)	<p>The Sole Bidder or any consortium member (in case of consortium) should have been awarded contract for CCTV surveillance project(s) of minimum 15 crores each, with video management/video analytics system during last seven years (as on Bid Submission date) and should have successfully designed, executed & commissioned project(s).</p> <p>Marks shall be allotted as below:</p> <table border="1"> <thead> <tr> <th>No. of Projects</th> <th>Marks</th> </tr> </thead> <tbody> <tr> <td>>= 3 projects</td> <td>5</td> </tr> <tr> <td>2 projects</td> <td>4</td> </tr> <tr> <td>1 project</td> <td>3</td> </tr> </tbody> </table>	No. of Projects	Marks	>= 3 projects	5	2 projects	4	1 project	3	5	<p>Sole Bidder or consortium</p> <p>Ref. Note 1 to 7 under section: 3.5 of RFP volume I</p> <p>Copy of Completion Certificates from Clients</p>
No. of Projects	Marks											
>= 3 projects	5											
2 projects	4											
1 project	3											
B2	Integrated Traffic Management System (OEM Criteria)	<p>The Integrated Traffic Management System solution, offered by the bidder, should have been implemented successfully anywhere in India during last seven years (as on Bid Submission date) and value of each these projects should have been at least INR 7 crores. Each project should have been implemented. with the following components</p> <p>Components:</p> <ul style="list-style-type: none"> Controlling Traffic Signals with centralized software system/ Adaptive Traffic Control System <p>Or</p> <ul style="list-style-type: none"> RLVD System / ANPR System <p>Marks shall be allotted as below:</p> <table border="1"> <thead> <tr> <th>No. of Projects</th> <th>Marks</th> </tr> </thead> <tbody> <tr> <td>>= 3 projects</td> <td>5</td> </tr> <tr> <td>2 projects</td> <td>4</td> </tr> <tr> <td>1 project</td> <td>3</td> </tr> </tbody> </table>	No. of Projects	Marks	>= 3 projects	5	2 projects	4	1 project	3	5	<p>Sole Bidder or consortium</p> <p>Ref. Note 1 to 7 under section: 3.5 of RFP volume I</p> <p>Copy of Completion Certificates from Clients</p>
No. of Projects	Marks											
>= 3 projects	5											
2 projects	4											
1 project	3											

S. No.	Criteria Category	Evaluation Criteria Details	Max Marks allotted	Supporting Documents required								
B3	Certifications (Bidder Criteria)	<p>The Sole Bidder or any consortium member (in case of consortium) having followings Valid certification</p> <ul style="list-style-type: none"> • ISO 20000(latest) for IT Service Management • ISO 27001(latest) for Information Security Management System • CMM level 3 or above certification <table border="1"> <thead> <tr> <th>Profile</th> <th>Marks</th> </tr> </thead> <tbody> <tr> <td>Three of the above</td> <td>3</td> </tr> <tr> <td>Any two of the above</td> <td>2</td> </tr> <tr> <td>Any one of the above</td> <td>1</td> </tr> </tbody> </table>	Profile	Marks	Three of the above	3	Any two of the above	2	Any one of the above	1	03	<p>The Sole Bidder or consortium</p> <p>Copy of Completion Certificates from Clients</p> <p>Ref. Note 1 to 7 under section: 3.5 of RFP volume I</p> <p>Note: In case of Consortium, all the criteria should be met by a single member of the consortium</p>
Profile	Marks											
Three of the above	3											
Any two of the above	2											
Any one of the above	1											
B4.1	Design, Build and Maintenance of Integrated Command and Control Centre (Bidder Criteria)	<p>The Sole Bidder or any consortium member (in case of consortium) should have been awarded contract by any State/Central Government Department or Central/State PSU of India for design, execution, commissioning, operation and maintenance of Integrated command & control room/ emergency response centre /Security and Surveillance control room/ Surveillance control room of minimum value of INR 5 Crores during last Seven (7) years (as on Bid Submission date)</p> <table border="1"> <thead> <tr> <th>No of Projects</th> <th>Marks</th> </tr> </thead> <tbody> <tr> <td>>=3</td> <td>4</td> </tr> <tr> <td>2</td> <td>3</td> </tr> <tr> <td>1</td> <td>2</td> </tr> </tbody> </table>	No of Projects	Marks	>=3	4	2	3	1	2	04	<p>Sole Bidder or consortium</p> <p>Copy of Completion Certificates from Clients</p> <p>Ref. Note 1 to 7 under section: 3.5 of RFP volume I.</p>
No of Projects	Marks											
>=3	4											
2	3											
1	2											

Sl. No.	Criteria Category	Evaluation Criteria Details	Max Marks allotted	Supporting Documents required										
B4.2	Integrated Command and Control Centre Solution (OEM Criteria)	<p>The proposed ICCC platform should be deployed in India and globally with smart city use-cases either on cloud or On-Premise architecture. Local Experience with both On premise and Cloud deployed ICCC (Atleast one each type)</p> <table border="1"> <tr> <td>7 or More cities</td> <td>4</td> </tr> <tr> <td>5 to 6 cities</td> <td>3</td> </tr> <tr> <td>4 Cities</td> <td>2</td> </tr> <tr> <td>3 cities or less than 3 cities</td> <td>1</td> </tr> </table> <p>Global Experience</p> <table border="1"> <tr> <td>1 City</td> <td>1</td> </tr> </table>	7 or More cities	4	5 to 6 cities	3	4 Cities	2	3 cities or less than 3 cities	1	1 City	1	5	<p>Copy of Completion Certificates from Client mentioning name of CCC Software.</p> <p>Ref. Note 1 to 7 under section: 3.5 of RFP volume I</p>
7 or More cities	4													
5 to 6 cities	3													
4 Cities	2													
3 cities or less than 3 cities	1													
1 City	1													
B5	VMS Solution (OEM Criteria)	<p>No. of Surveillance projects for any State/ Central Government Department / State PSUs/ Smart City /Railways in India where the VMS, VA (Video Analytics) and CCTV cameras supplied together as a bundle surveillance solution with minimum 1500 Cameras in each project in last 5 years as on date of submission of bid to ensure proven architecture of VMS , VA and CCTV cameras of all OEMs (copy of PO/satisfactory report from client highlighting the same project by all OEMs)</p> <table border="1"> <thead> <tr> <th>No of Projects</th> <th>Marks</th> </tr> </thead> <tbody> <tr> <td>>=5</td> <td>3</td> </tr> <tr> <td>3 to 4</td> <td>2</td> </tr> <tr> <td>< 3</td> <td>1</td> </tr> </tbody> </table>	No of Projects	Marks	>=5	3	3 to 4	2	< 3	1	03	<p>Copy of Completion Certificates from Client mentioning name of VMS Software.</p> <p>Ref. Note 1 to 7 under section: 3.5 of RFP volume I</p>		
No of Projects	Marks													
>=5	3													
3 to 4	2													
< 3	1													
B6	Design, Build and Maintenance of Data Centre (Bidder criteria)	<p>The Sole Bidder or any consortium member (in case of consortium) have successfully designed, executed & commissioned and maintained of Data Centre Project for any State/Central Government Department or Central/State PSUs/Smart City in India of minimum value of INR 5 Crores per projects during last Seven (7) years (as on Bid Submission date)</p> <table border="1"> <thead> <tr> <th>No of Project</th> <th>Marks</th> </tr> </thead> <tbody> <tr> <td>>=3</td> <td>2</td> </tr> <tr> <td><= 2</td> <td>1</td> </tr> </tbody> </table>	No of Project	Marks	>=3	2	<= 2	1	02	<p>Sole Bidder or consortium</p> <p>Ref. Note 1 to 7 under section: 3.5 of RFP volume I</p>				
No of Project	Marks													
>=3	2													
<= 2	1													

B7	Experience in IP Radio Network (Bidder Criteria)	<p>The Sole Bidder or any consortium member (in case of consortium) have successfully designed, executed & commissioned and maintained a captive outdoor IP radio network of at least 30 nodes in any State/Central Government Department or Central/State / PSUs/Smart city project</p> <table border="1" data-bbox="500 327 1044 441"> <thead> <tr> <th data-bbox="500 327 773 359">No of Projects</th> <th data-bbox="773 327 1044 359">Marks</th> </tr> </thead> <tbody> <tr> <td data-bbox="500 359 773 390">>=3</td> <td data-bbox="773 359 1044 390">5</td> </tr> <tr> <td data-bbox="500 390 773 422">2</td> <td data-bbox="773 390 1044 422">4</td> </tr> <tr> <td data-bbox="500 422 773 441">1</td> <td data-bbox="773 422 1044 441">3</td> </tr> </tbody> </table>	No of Projects	Marks	>=3	5	2	4	1	3	05	<p>Copy of Completion Certificates from Clients</p> <p>Ref. Note 1 to 7 under section: 3.5 of RFP volume I</p>
No of Projects	Marks											
>=3	5											
2	4											
1	3											

C	Approach, Methodology, Project Presentation & POC (Max. 50 marks)				
S. No.	Criteria Category	Evaluation Criteria Details		Max Marks allotted	Supporting Documents required
C1	Approach & Methodology	Parameter	Marks	28	Assessment to be based on details submitted by the bidder meeting all requirements as mentioned in clause 7.5 of RFP Vol I.
		Understanding of the project and conformity to volume 2. Clarity and details provided in un-priced BOQ, make and model of the proposed component/solution and referencing of the qualifying functional/technical specification on the product/ solution datasheet or literature	3		
		High level architecture of the solution proposed for the complete project as per the RFP	3		
		Completeness of project plan and ease of implementation (including training and change management plan)	3		
		Identification of major risks for the projects and also propose suitable mitigation plan for each of these risks	3		
		Strategy to maintain all the SLAs and handling change requests	3		
		Detailed Business Plan Highlighting Revenue Streams for relevant project components	2		
		Approach and Measures for Information security of the complete solution from various threats including hacking attempts, internal threats etc.	2		

S. No.	Criteria Category	Evaluation Criteria Details	Max Marks allotted	Supporting Documents required						
		<table border="1"> <tr> <td>Compliance to OEM Selection Criteria</td> <td>3</td> </tr> <tr> <td>Approach towards the scalability, interoperability and modularity features considering the future expansion of the projects (The response shall be given considering growth of Smart Cities as well as new applications or systems that may be envisaged/developed in future)</td> <td>2</td> </tr> <tr> <td>Operations and maintenance plan including Comprehensiveness of fall back strategy</td> <td>4</td> </tr> </table>	Compliance to OEM Selection Criteria	3	Approach towards the scalability, interoperability and modularity features considering the future expansion of the projects (The response shall be given considering growth of Smart Cities as well as new applications or systems that may be envisaged/developed in future)	2	Operations and maintenance plan including Comprehensiveness of fall back strategy	4		
Compliance to OEM Selection Criteria	3									
Approach towards the scalability, interoperability and modularity features considering the future expansion of the projects (The response shall be given considering growth of Smart Cities as well as new applications or systems that may be envisaged/developed in future)	2									
Operations and maintenance plan including Comprehensiveness of fall back strategy	4									
C2	Proof of Concept (POC)	<p>1. Need to demonstrate the ICCC Control Room setup with visualization (2*2 Screen – 5 Marks)</p> <p>2. Integration with Security & Surveillance System (Surveillance Cameras, SVD, RLVD & ANPR – 5 Marks)</p>	12	POC to be performed as per use case to be provided by GSCL/ GSCL nominated agency						
C3	Presentation	The Bidder will need to exhibit functional and non-functional requirements through presentation	5							
C4	ICCC Software category	<p>The proposed ICCC software for the following categories of the products/ equipment offered will be evaluated as per Navigant Research Leader board latest report, marks would be awarded as per the following criteria:</p> <table border="1"> <tr> <td>OEM prescribed as Leaders</td> <td>5</td> </tr> <tr> <td>OEM prescribed as Contenders</td> <td>2</td> </tr> <tr> <td>OEM prescribed as Challengers</td> <td>1</td> </tr> </table>	OEM prescribed as Leaders	5	OEM prescribed as Contenders	2	OEM prescribed as Challengers	1	5	
OEM prescribed as Leaders	5									
OEM prescribed as Contenders	2									
OEM prescribed as Challengers	1									
D	Proposed resources (Max. 10 marks)									
D	Proposed resources (Max. 15 marks)	<p>For minimum qualification and experience refer clause 3.6.2 – Key Personal Criteria</p> <ul style="list-style-type: none"> ● Project Manager – 2 marks ● Integrated Command and Control Centre (ICCC) Expert – 2 marks ● Solution Architect – 2 marks ● Network & Security Infrastructure Expert – 1 mark ● Security & Surveillance Expert – 1 mark ● Integrated Traffic Management Expert – 1 mark ● Server & Storage Expert – 1 mark 	10	CV of resources should be submitted as per format provided in Section 7.7 and details of resources should be submitted as per format provided in Section 7.6.						

