



GUWAHATI SMART CITY LTD.

(Formerly Guwahati Smart City Development Agency Limited)

(CIN U45309AS2016SGC017403)

Statfed Building, Bhangagarh, Guwahati-781005

E-mail: mdsmartguwahati@gmail.com

Website: www.gscl.assam.gov.in

Tel: 0361-2529650/9824

Fax: 0361-2529991

Expression of Interest (EoI) for setting up of state of the art kiosks with free Wi-Fi, phone calls, device charging facility, emergency button and advertising display LED screens in Guwahati city.

Ref: SPV/GSCL/DEV/2017/55



3rd floor, Statfed Building, G.M.C.H. Road, Bhangagarh, Guwahati, Assam, India-781005.

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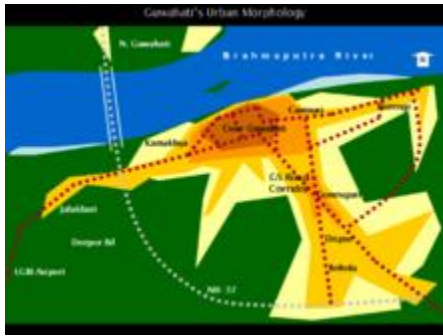
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About Guwahati

The largest city of Assam, Guwahati is considered as the gate way to the North –East Region of the country. The entire North East is connected with rest of the country through Guwahati. The Capital of Assam, Dispur lies in this city. Guwahati is one of the most rapidly growing cities in India. According to a survey done by a UK media outlet, Guwahati is the 100th fastest growing city of the world, and is the 5th fastest growing among Indian cities.

Guwahati is growing fast as a major city in India with multi-storey buildings, modern shopping malls, entertainment places, digital cinema halls, food joints, international airport etc. Guwahati is well connected by air, rail, and road with the rest of India. The climate of the city remains pleasant throughout the year. In summer the temperature lies between 25°C to 35°C and winter 10°C to 20°C. Time between October to April is the best time to visit this place.

Guwahati's 'urban form' radiates from a central core with growth corridors radiating and extending towards the south, east and west. In the past few decades, southern Guwahati areas such as Ganeshguri, Beltola, Hatigaon, Six Mile and Panjabari began forming a southern sub-center surrounding the capital complex at Dispur. The core area consists of the old city with Pan Bazaar, Paltan Bazaar, Fancy Bazaar and Uzan Bazaar, with each area facilitating unique urban activities.



Among the city corridors, the most important is the corridor formed along the Guwahati-Shillong (GS) Road towards the south (almost 15 km [9.3 mi] from the city-center). The GS Road corridor is an important commercial area with retail, wholesale and commercial offices developed along the main road; it is also a densely built residential area in the inner parts.

The capital complex of Assam at Dispur is situated in this corridor. This corridor has facilitated the growth of a southern city sub-center at Ganeshguri, along with other residential areas to the south developed during the past few decades.

The corridor extending towards the west (around 30 km [19 mi] from the city-center) contains a rail-road linking not only Guwahati but also other parts of the northeastern region east of Guwahati to western Assam and the rest of India. The corridor links residential and historically important areas such as Nilachal Hill (Kamakhya), Pandu, and Maligaon (headquarters of Northeast Frontier Railways) before it separates into two – one towards North Guwahati via the Saraighat Bridge and the other continuing west towards LGB International Airport via Gauhati University (Jalukbari). There are also many river ports/jetties along this corridor.

The third major corridor extends towards the east (around 15 km from the city-center) linking Noonmati (Guwahati Refinery) and Narengi, and has facilitated residential growth along it. Highway NH-37, which encircles the city's southern parts and links the southern corridor in Noulmole to the western corridor in Jalukbari is currently supporting rapid development. Similarly, the VIP Road linking Zoo Road with the eastern corridor and recently completed Hengerabari-Narengi Road are also supporting massive residential development to the east.

Guwahati is one among 98 Indian cities which will be upgraded to Smart Cities under a project embarked on by Ministry of Urban Development, Government of India. With the grade of a Smart city, Guwahati will have highly up-to-date and radical provisions like regular and continuous water supply, sewerage, drainage, first-rate traffic and transport system, superior health care and many other prime utilities. Under this scheme, the city will use digital technology that will act as the integral mechanism of the aforesaid facilities and thereby further elevate the lifestyle of the citizens of Guwahati.



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Broad description of the requirement:-

Guwahati Smart City Limited intends to set up state of the art kiosks at various locations of the city (30 locations in the 1st phase and 50 in 2nd phase). These kiosks will provide high speed free Wi-Fi services to people, facility for making free phone calls, facility for USB device charging, emergency button to initiate 2 way audio communication with Emergency Response system and LED display board for advertising and information sharing with G2C in line with the project called **LinkNYC** (<https://www.link.nyc>). LED display shall have public Information for at least 50% time in a day distributed in every minute. Dynamic content will be displayed on the display which is pushed from central location on predefined periodic basis. Installation will be outdoor and prevented from all the probable threats from people, environment and flooding. Kiosk shall have inbuilt back up power capability in case of grid power failure for at least 24 hours. During power failure the features like free Wi-Fi & Emergency Call shall be operation. Provision for solar panel shall also be thought of where ever possible. All the Kiosks will be connected on optical fiber backbone for data connectivity. In this regard, EoI is invited from reputed companies for setting up of the same.

Eligibility Criteria

1. Must be registered in India under the Indian Companies Act 1956. Certificate of Incorporation/Registration must be enclosed with the technical proposal.
2. The companies can also participate with their consortium partner; however consortium shall have maximum 3 partners. In case of consortium, one of the partners must be declared as the lead partner. Consortium Agreement indicating roles and responsibilities of the partners must be enclosed with the technical proposal.
3. Must have an average annual turnover of not less than Rs. 50 Crore during last three financial years (FY14-15, FY15-16 & FY16-17). In case of consortium, the combined turnover shall be calculated subject to the condition that lead partner must fulfill the 70% of the turnover requirement. Copy of Audited Balance sheets along with Profit and loss statements with highlighted relevant figures must be enclosed with the technical proposal.
4. Must have implemented at least 2 (two) solutions of setting up of Wi-Fi hotspots (outdoor) and / or optical fiber network of 100 KM during last 5 years preferably with state/Central Govt./PSUs/Municipal Corporation. Copy of work order / purchase order AND Client's completion certificates must be enclosed along with the technical proposal.

Timeline of EoI

| | |
|---|---|
| Date of floating of EoI for download in the website | 29.01.2018 to 28.02.2018 |
| Pre EoI meeting | 12.02.2018 at 11.00 AM |
| Last date for submission of EoI | 28.02.2018 up to 3 PM |
| Date of opening of EoI (Technical proposal) | 28.02.2018 at 3.30 PM |
| Date of Presentation | 06.03.2018 at 11.00 AM |
| Proof of Concept | Will be intimated by email / letter to qualified parties. |

Manner of submission of EOI and its accompaniments:

EOIs shall be submitted in the sealed envelopes with their names on the covers and addressed to The Managing Director, Guwahati Smart City Limited, 3rd floor, Statfed Building, Bhangagarh, Guwahati. The response to EOIs shall be submitted with the detailed proposal as below:

Technical Proposal:-

- a) Company / Firm registration.



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- b) Audited balance sheet for the last three financial years.
- c) Copy or documentary evidence of GST registration certificate.
- d) Power of attorney authorizing the authorized signatory to sign EOI on behalf of the firm.
- e) Documentary evidence of successfully setting up of Wi-Fi hotspot and / or OFC network.
- f) Detailed design and architecture of the kiosks along with concept note.
- g) Detailed specification of the various components of the whole solution.
- h) List of equipments to be installed / set up for the complete system & network.

Budgetary Financial Proposal:-

- a) Space requirements for Kiosk installation and operation.
- b) Cost of capital expenditure for the project.
- c) Cost of operation and management for the project.
- d) Details of different components of the capital expenditure.
- e) Details of different components of the operation and management expenditure.
- f) Details of revenue earnings probabilities from the LED screen in the devices.
- g) Period of Operation & Maintenance.

The offer is to be submitted addressed to the Managing Director, Guwahati Smart City Limited before the last date and time for submission of EOI.

PRESENTATION AND PoC TIMELINES

Presentations shall be held on the date mentioned above and Proof of Concept shall be held on date informed after completing the presentations.

EOI PROCESS

- a) GSCL will receive EOIs from solution providers (“applicant”) who will participate in technical discussions with GSCL, demonstrate their solutions/ capabilities/ functionalities / features through implementation of a ‘Proof-of-Concept’ (PoC). This PoC shall comprise a minimum of one Kiosk in a selected location. The demonstration/presentation should provide a representative solution of various proposed features/ aspects/ functionalities/ applications of the project.
- b) GSCL shall facilitate at least one location in the city for implementation of PoC.
- c) Based on the learning’s of the PoC, final specifications of the project will be drawn up for implementation in the City.
- d) At the end of the PoC period, all facilities given to the applicants shall be dismantled and terminated automatically.
- e) During the presentation as well as PoC as per ‘Key Events and Tentative Dates’, each applicant shall discuss their recommendation of solution(s) for Kiosk and also exhibit their technical approach, methodology and work plan.
- f) All the information provided by the applicants, like the names of the clients, contract values or any proprietary information etc. will be treated as confidential information.

Sd/-
Managing Director,
Guwahati Smart City Limited,
Bhangagarh, Guwahati-5.



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ANNEXURE - I

Format EOI Covering Letter

(To be submitted on Bidder's letterhead duly signed by Authorized signatory)

Date: DD/MM/YYYY

To

The Managing Director,
Guwahati Smart City Limited,
3rd Floor, Statfed Building, Bhangarh,
Guwahati-781 005.

Sub : Selection of System Integrator for Implementation of Smart Kiosk in Guwahati City.

Ref : GSCL's EoI no. ...

Dear Sir,

Having examined the EOI, the receipt of which is hereby duly acknowledged, we, the undersigned, offer to provide the solution for Smart Kiosk with facility to provide free high speed Wi-Fi internet to the public with LED Display having facility to display public information, advertisement and Emergency call system as required by GSCL.

We attach hereto our responses to pre-qualification requirements and technical proposals as required by the EOI. We confirm that the information contained in these responses or any part thereof, including the exhibits, and other documents and instruments delivered or to be delivered to GSCL, is true, accurate, verifiable and complete in all respect. This response includes all information necessary to ensure that the statements therein do not in whole or in part mislead the department in its short-listing process.

We fully understand and agree to comply that on verification, if any of the information provided here is found to be misleading the selection process, we are liable to be dismissed from the selection process and legal action.

We agree for unconditional acceptance of all the terms and conditions set out in the EOI document and also agree to abide by this EOI response.

We agree that you are not bound to accept any EOI response you may receive. We also agree that you reserve the right in absolute sense to reject all or any of the products/ services specified in the EOI response.

It is hereby confirmed that I/We are entitled to act on behalf of our company/ corporation/ firm/ organization and empowered to sign this document as well as such other documents, which may be required in this connection.

Signature of Authorized Signatory (with official seal)

Name:

Designation:

Address:

Telephone & Fax:

E-mail address:



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ANNEXURE - II

Particulars of the Concessioner

(All responses to be made along with supporting documents to be attached)

| Sr. No | Particulars | Response |
|--------|---|----------|
| 1 | Name and Address of the Applicant | |
| 2 | Name , Designation ,Address and Contact Details of person to whom all references can be made in connection with this EOI | |
| 3 | Legal Status | |
| 4 | Product(s)/ Service(s) Offered | |
| 5 | Years in Business | |
| 6 | Requirement to form any joint venture for providing any product/feature/service etc under this project (Yes/No) | |
| 7 | If Yes for (6) above , define the product/feature/service etc. | |
| 8 | Number of similar projects executed | |
| 9 | Similar Project Information – Project 1 Name, Client, Scope, Technology Used, Order Value, Start/End dates etc. | |
| 10 | Similar Project Information – Project 2 Name, Client, Scope, Technology Used, Order Value, Start/End dates etc. | |
| 11 | Similar Project Information – Project 3 Name, Client, Scope, Technology Used, Order Value, Start/End dates etc. | |
| 12 | MoU with other agency(ies), if making a joint application (Attach) | |